Financial Representative Intern Role Description

Description: Interns with Northwestern Mutual have the same opportunities to build their careers as representatives with full-time contracts. Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices.

Like Financial Representatives, interns strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. Financial Representative interns are in business for themselves – but they're not alone to uncover financial solutions that put them on a path to success.

Accolades, Ratings and Assessments:

Corporate Distinctions

- Northwestern Mutual has a persistency rate of 96% for life insurance in force, a key indicator of customer satisfaction.
- Northwestern Mutual has the highest financial strength ratings awarded to any life insurer by all four of the major credit rating agencies.¹
- We are the nation's largest direct provider of individual life insurance.²
- We expect to pay $5.2 billion in total dividends to policy owners in 2014, more than triple the ordinary life insurance dividends of our nearest competitor.³
- We are ranked among the Top 10 independent broker-dealers, as measured by total revenues, by the leading investment industry publications:
  - Financial Advisor magazine, April 2014
  - Financial Planning magazine, June 2013
  - Investment Advisor magazine, June 2013

¹A.M. Best Company A++ (highest), 4/2014; Fitch Ratings AAA (highest), 1/2014; Moody’s Investors Service Aaa (highest), 6/2014; Standard & Poor’s AA+ (second highest), 7/2014. Ratings are subject to change.
²SNL Financial
³The policy dividend is reviewed annually by the company’s Board of Trustees. Dividends are not guaranteed beyond 2014 and are subject to change.
Northwestern Mutual has the highest financial strength ratings awarded to any life insurer by all four of the major credit rating agencies. **Opportunity:** Your local network office provides tools, resources and training to help you discover and build your markets to develop a successful practice as a Financial Representative intern. At Northwestern Mutual we believe training is a process, not an event. Can you envision a life of real world compensation, freedom and calling your own shots? Many college students cannot. The Northwestern Mutual internship is a valuable opportunity for students to combine classroom learning with a real-life look into what they could truly make of themselves.

**Preferred qualifications:** To be considered for the role, you must be a full-time student at a four year institution. You must have strong interpersonal skills, be self-motivated and have a history of personal success.

**To apply:** If you enjoy working in a fast-paced, highly productive, value-driven environment, e-mail your resume to stephanie.sparks@nm.com. For more information, visit our Web site at [http://northwesternmutual.com](http://northwesternmutual.com)

“Northwestern Mutual” is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee WI (NM) (life insurance, disability insurance, and annuities) and its subsidiaries and affiliates. Long-term care insurance is issued by Northwestern Long Term Care Insurance Company, Milwaukee, WI, a subsidiary of NM. Securities and investment advisory programs are offered through Northwestern Mutual Investment Services, LLC (NMIS), a wholly owned company of NM and a dually registered broker-dealer and investment adviser, member FINRA and SIPC. Investment advisory programs and trust services are offered through Northwestern Mutual Wealth Management Company® (NMWMC), Milwaukee, WI, a wholly-owned company of NM and limited purpose federal savings bank.